

A conference presented by the IBA Corporate and M&A Law Committee



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# Mergers and Acquisitions in India: New Opportunities and Challenges in a Dynamic India



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**9–10 March 2018, The Taj Mahal Palace, Mumbai, India**

Once again, this conference will bring together some of the world’s leading practitioners to examine the past, present and future of the merger and acquisition (M&A) market in India, as well as identifying opportunities and potential issues for those wanting to do business in the region.

**Topics will include:**

- Modi at ‘4’: eyes on 2019
- Governance, stewardship and activism
- The new Insolvency and Bankruptcy Code in India
- M&A deals in new (hot) industries economy (fintech, e-commerce, defence etc)
- Exit strategies: the ultimate goal
- Merger control: hits and misses in India
- Structuring Issues pertaining to cross-border M&A deals
- Risk mitigation: bullet-proofing deals and learning lessons from the litigation battlefield
- Round table: General Counsel’s Forum – current issues facing GCs of major Indian companies



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# Programme

## Conference Co-Chairs

**Cyril Shroff** *Cyril Amarchand Mangaldas, Mumbai; Member, IBA Law Firm Management Committee Advisory Board*

**Rabindra Jhunjunwala** *Khaitan & Co, Mumbai; Secretary, Current Legal Developments Subcommittee, IBA Corporate and M&A Law Committee*

**Sergio Sanchez Sole** *Garrigues, Barcelona; Co-Chair, IBA Corporate and M&A Law Committee*

## Friday 9 March

Ballroom The Taj Mahal Palace, Mumbai

0830 – 0900 **Registration and welcome coffee**

0900 – 0910 **Welcome remarks**

**Cyril Shroff** *Cyril Amarchand Mangaldas, Mumbai; Member, IBA Law Firm Management Committee Advisory Board*

**Sergio Sanchez Sole** *Garrigues, Barcelona; Co-Chair, IBA Corporate and M&A Law Committee*

0910 – 1000 **Keynote address/special address**

**Sajjan Jindal** *Chairman and MD, JSW Group, Mumbai (invited)*

1000 – 1115

### Modi at '4': eyes on 2019

Prime Minister Narendra Modi has now been the elected Prime Minister of India for the past four years. How has the Indian economy fared in this period? The panellists will analyse the current investment climate in India and discuss the tapestry of key reforms fuelling as well as major issues impeding investment activity in India.

*Session Chairs as rapporteurs*

**Simon Mundy** *Financial Times, Mumbai*

**Chris Parsons** *Herbert Smith Freehills, London*

*Panellists*

**Arun Balasubramanian** *Freshfields, London*

**Lira Goswami** *Associated Law Advisers, Delhi*

**Dr Hermann Knott** *Anderson Tax & Legal, Cologne*

**Matthieu Pouchepadass** *Bredin Prat, Paris*

**Karan Singh** *Trilegal, Mumbai*

1115 – 1230

### Governance, stewardship and activism

Corporate governance is the 'it' word in corporate India today. Governance issues have shaken the ethos of a number of Indian conglomerates. The Companies Act, 2013 has been instrumental in giving statutory recognition to the concept of 'socially responsible business'. Proxy advisory firms are becoming increasingly active and influential, while retail investors continue to be active, if disorganised. Independent directors are becoming progressively more important and Securities and Exchange Board of India (SEBI) is on the warpath, encouraging 'majority of minority' rule of law. Despite all of these changes, governance in general – corporate governance in particular – continues to be an issue in India. This session will examine the most recent changes to laws in India that impact how Indian companies govern themselves. How can the true 'spirit' of corporate governance be brought to bear and what roles, if any, can counsel play? How will the introduction of 'class action suits' impact the Indian M&A climate? The panel will also discuss the advent of shareholder activism in India today and where the phenomenon is headed directionally.

*Session Chairs*

**David Friedlander** *King & Wood Mallesons, Sydney*

**Cyril Shroff** *Cyril Amarchand Mangaldas, Mumbai; Member, IBA Law Firm Management Committee Advisory Board*

*Panellists*

**Adam Emmerich** *Wachtell Lipton Rosen & Katz, New York*

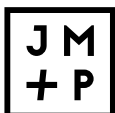
**J N Gupta** *Managing Director, Stakeholders Empowerment Services, Mumbai*

**Ritu Kochhar** *Spencer Stuart, Mumbai*

**Professor Krishnamurthy Subramanian** *International School of Business, Hyderabad, Member of the Corporate Governance Committee instituted by Securities and Exchange Board of India, Hyderabad*

1230 – 1300 **Coffee/tea break**

#### Headline social event sponsors



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#### Conference reception and buffet dinner sponsors



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# Friday continued

1300 – 1415

## The new Insolvency and Bankruptcy Code in India

The new code has replaced existing bankruptcy laws in India and has become the overarching legislation to deal with corporate insolvency. The aim was to help creditors and banks recover loans faster. The move was also expected to help India move up from its current rank of 130 in the World Bank's ease of doing business index. However, has this new legislation managed to achieve this purpose? The panel will deliberate on this issue.

### Session Chairs

**Abizer Diwanji** *Partner and National Leader (Financial Services), Ernst & Young, Mumbai*

**Rabindra Jhunjhunwala** *Khaitan & Co, Mumbai; Secretary, Current Legal Developments Subcommittee, IBA Corporate and M&A Law Committee*

### Panellists

**Sumant Batra** *Kesar Dass B & Associates, New Delhi*

**Harish Chander** *Vice President, Edelweiss ARC, Mumbai*

**Damini Marwah** *General Counsel, Axis Bank, Mumbai*

**Vikram Uttamsingh** *Managing Director, Alvarez & Marsal, Mumbai*

**Bahram Vakil** *AZB & Partners, Mumbai*

1415 – 1515 **Lunch**

1515 – 1630

## Regulatory and other issues impacting M&A and deal making in the new (hot) sectors (fintech, e-commerce, defence, etc)

This panel will explore the latest trends in M&A deals in the new (hot) sectors in India. What does 2018 look like for the country's fintech, defence and e-commerce sectors?

### Session Chairs

**Manisha Girotra** *Chief Executive Officer, Moelis India, Mumbai*

**Ian C Ho** *Simpson Thacher & Bartlett, Hong Kong SAR*

### Panellists

**Akshay Chudasama** *Shardul Amarchand Mangaldas, Mumbai*

**Ipsita Dutta** *Executive Director, Morgan Stanley, Mumbai*

**Akil Hirani** *Majmudar & Partners, Mumbai; Co-Chair, IBA Asia Pacific Regional Forum*

**Ashish Rajvanshi** *Head of Defence, Adani Enterprises Limited, Ahmedabad*

**Nilufer von Bismark** *Slaughter & May, London*

**Satbir Walia** *Clifford Chance, London*

1630 – 1700 **Coffee/tea break**

1700 – 1815

## Risk mitigation: bullet-proofing deals and learning lessons from the litigation battlefield

This panel will discuss the lessons learned from past M&A deals in India, the complexities involved and the risk mitigation steps adopted. What are the new trends in M&A disputes, litigation and investment arbitration? What should a foreign investor keep in mind while finalising a contract in India?

### Session Chairs

**Percival Billimoria** *Cyril Amarchand Mangaldas, New Delhi*

**Sherina Petit** *Norton Rose, London*

### Panellists

**Gautam Bhattacharyya** *Reed Smith, London*

**Dinesh Dhillon** *Allen & Gledhill, Singapore; Co-Chair, Asia Pacific Arbitration Group, IBA Arbitration Committee*

**Steven Lim** *CMS Cameron McKenna Nabarro, Singapore*

**Dr Ralf Morshäuser** *Gleiss Lutz, Munich; Conference Coordinator Europe, IBA Corporate and M&A Law Committee*

**Amir Singh Pasrich** *International Law Affiliates, New Delhi*

**Somasekhar Sundaresan** *Bombay High Court, Mumbai*

1830 onwards **Reception and buffet dinner**

*Chamber's Lawns, The Taj Mahal Palace*



## Continuing Professional Development/Continuing Legal Education

\*The number of CPD/CLE hours available may vary depending on the rules applied by the members' bar association/law society on time recording criteria.

For conference delegates from jurisdictions where CPD/CLE is mandatory, the IBA will provide a Certificate of Attendance for the conference. Subject to CPD/CLE requirements, this can be used by conference delegates to obtain the relevant number of hours' accreditation.

A CPD/CLE Certificate of Attendance is available to conference delegates on request. Please ask at the IBA conference registration desk for information on how to obtain the certificate.

Conference luncheon sponsor



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Exhibitors



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# Saturday 10 March

Ballroom The Taj Mahal Palace, Mumbai

0830 – 0900 **Registration and welcome coffee**

0900 – 0915 **Address**

**Rabindra Jhunjunwala** *Khaitan & Co, Mumbai; Secretary, Current Legal Developments Subcommittee, IBA Corporate and M&A Law Committee*

0915 – 1030

## **Merger control: hits and misses in India**

This panel will discuss the past, present and future of the merger control regime in India: tracking the various milestones and pitfalls in its seven-year duration and assessing the future of merger control, as well as its impact on M&A. The discussion will include a multi-jurisdictional comparison of merger control regimes – assessing the progress made by the Competition Commission of India and the potential impact of Indian merger control on global transaction timelines.

*Session Chairs*

**Anand Pathak** *P&A Law Offices, Bangalore*

**Dr Marc Reysen** *RCAA, Frankfurt am Main; Co-Chair, IBA Antitrust Committee*

*Panellists*

**Ameera Ashraf** *Wong Partnership, Singapore; Co-Chair, IBA Asia Pacific Regional Forum*

**J Clayton 'Clay' Everett, Jr** *Morgan Lewis, Washington DC*

**Vaibhav Gaggar** *Gaggar & Associates, New Delhi*

**Avaantika Kakkar** *Khaitan & Co, Mumbai*

**Ruchit Patel** *Ropes & Gray, London*

1030 – 1145

## **Structuring issues pertaining to cross-border M&A deals**

The panel will discuss structuring, financing and tax related issues pertaining to cross-border M&A deals.

*Session Chairs*

**Nishith Desai** *Nishith Desai Associates, Mumbai*

**Damien Zoubek** *Cravath Swaine & Moore, New York; Chair, Corporate Governance Subcommittee, IBA Corporate and M&A Law Committee*

*Panellists*

**Srinivas Kaushik** *Kirkland & Ellis, New York*

**Shilpa Naval Kumar** *Chief Executive Officer and Managing Director, ICICI Securities Limited, Mumbai*

**Sunil Sanghai** *NovaDhruva Capital Limited, Mumbai*

**Tihir Sarkar** *Cleary Gottlieb Steen & Hamilton, London*

**Oliver Triebold** *Schellenberg Wittmer, Zurich; IBA Legal Practice Division Council Member*

1145 – 1215 **Coffee/tea break**

1215 – 1330

## **Exit strategies: the ultimate goal**

Every investor ultimately seeks to exit its investment and reap the benefits of its investment. This panel will discuss the issues surrounding exits in India, how the political environment affects it and which are the new exit strategies available to investors.

*Session Chairs*

**Vishnu Jerome** *Jerome Merchant + Partners, Mumbai*

**Prof Dr Hans-Jörg Ziegenhain** *Hengeler Mueller, Munich; Treasurer, IBA Corporate and M&A Law Committee*

*Panellists*

**Christian Herbst** *Schoenherr, Vienna*

**Sourav Malik** *Joint Managing Director, Kotak Investment Banking, Kotak, Mumbai*

**Sandeep Mehta** *J S A Advocates & Solicitors, Mumbai*

**David Patient** *Travers Smith, London*

**Jigar Shah** *General Counsel, J P Morgan, Mumbai*

**Chisako Takaya** *Mori Hamada & Matsumoto, Tokyo*

1330 – 1415 **Lunch**

1415 – 1500

## **Round table: General Counsel's Forum – current issues facing GCs of major Indian companies**

This is an exciting panel of India's most prestigious General Counsels (GCs). This session looks at the changing and increasingly challenging world for GCs in India, particularly with the increased prominence and importance of risk assessment at the corporate level with the growing intrusion of regulation into areas of corporate activity.

*Session Chairs*

**Dev Bajpai** *General Counsel, Executive Director, Legal and Company Secretary, Hindustan Unilever Limited, Mumbai*

**Mohit Saraf** *Luthra Law Offices, New Delhi*

*Panellists*

**Bertrand Cardi** *Darros Villey Maillot Brochier, Paris; Newsletter Editor, IBA Corporate and M&A Law Committee*

**Satyajit Gupta** *Advaita Legal, New Delhi; Committee Liaison Officer, IBA Asia Pacific Regional Forum*

**Hein Hooghoudt** *Nautadutilh, Amsterdam*

**Debolina Partap** *General Counsel, Wockhardt Limited, Mumbai*

**Naveen Raju** *Mahindra & Mahindra, Mumbai*

1500 – 1515 **Closing remarks**

**Rabindra Jhunjunwala** *Khaitan & Co, Mumbai; Secretary, Current Legal Developments Subcommittee, IBA Corporate and M&A Law Committee*

**Sergio Sanchez Sole** *Garrigues, Barcelona; Co-Chair, IBA Corporate and M&A Law Committee*

# Information

## Date

9–10 March 2018

## Venue

The Taj Mahal Palace  
Apollo Bunder  
Mumbai – 400 001  
Maharashtra, India  
Tel: +91 22 6665 3366  
Fax: +91 22 6665 0300

## Fees

Online registrations received:

	on or before 26 January	until 1 March
IBA member	US\$900	US\$1,015
Participants resident in India	US\$500	US\$550
Non-member*	US\$1,070	US\$1,185
Young lawyers (under 30 years)	US\$675	US\$1,185
Academics/judges (full-time)	US\$675	US\$1,185
Public lawyers	US\$675	US\$1,185
Corporate counsel**	US\$810	US\$1,185

After **1 March** registrations must be received in hard copy at the IBA office.

Hard copy registration forms and fees received:

	on or before 26 January	after 26 January
IBA member	US\$1,000	US\$1,125
Participants resident in India	US\$500	US\$550
Non-member*	US\$1,190	US\$1,315
Young lawyers (under 30 years)	US\$750	US\$1,315
Academics/judges (full-time)	US\$750	US\$1,315
Public lawyers	US\$750	US\$1,315
Corporate counsel**	US\$900	US\$1,315

\* By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this conference is held, which entitles you to the following benefits:

- 1) Password access to certain parts of the IBA website.
- 2) Receipt of *IBA E-news* and access to online versions of *IBA Global Insight*.
- 3) Pay the member rate for any subsequent conference registrations for this calendar year.

\*\* A reduced rate is offered to IBA Corporate Group Members. Please register online to obtain a 25 per cent discount on the IBA member fee.

If you would like to become a full or general member of the IBA, which includes membership of one committee or more as well as inclusion in and access to our membership directory, we encourage you to do so now in order to register for this conference at the member rate. Full details of how to join can be found at [www.ibanet.org](http://www.ibanet.org).

A reduced rate is offered to lawyers who are over the age of 65, have been an IBA member for more than 20 years and are no longer practising law.

**Full payment must be received in order to obtain your Conference documentation.**

## Language

All working sessions and conference materials will be in English.

## How to register

Register online by **1 March** at [www.ibanet.org/conferences/conf850.aspx](http://www.ibanet.org/conferences/conf850.aspx) and make payment by credit card or complete the attached registration form and return it to the IBA together with your bank transfer / cheque payment. You should receive emailed confirmation of your registration within five days; if you do not then please contact [confs@int-bar.org](mailto:confs@int-bar.org).

## Fees include:

- Attendance at all working sessions
- Conference materials, including any available speakers' papers submitted to the IBA before 26 February
- Access to the above conference working materials from the IBA website ([www.ibanet.org](http://www.ibanet.org)) approximately seven days prior to the conference
- Access to mobile delegate search application
- Lunch on 9 and 10 March
- Tea and coffee during breaks
- Buffet dinner on 9 March

**Please note that registrations are not transferable.**

## List of participants

In order for your name to appear in the list of participants, which will be distributed at the conference, your registration form must be received by **1 March** at the latest.

## Mobile delegate search application

All registered delegates will receive a printed list of participants at the conference, but delegates are now also able to use the mobile delegate search. This application has been developed to aid networking by giving delegates instant access to an up-to-date list of their fellow attendees and comes with the added benefit of a built-in messaging service. All registered delegates with an internet or Wi-Fi-enabled device will have access using their IBA username and password. Simply visit: [m.ibanet.org/conf850](http://m.ibanet.org/conf850).

## Registration confirmation

All documentation regarding your attendance at the conference can now be obtained from the IBA website. Upon receipt of your payment for the conference a confirmation email will be sent containing instructions on how to download the documents. Registration confirmation will not be distributed by post.

## Photography and filming

Certain sessions and/or social functions may be photographed and/or filmed and some of this content may be used for future IBA marketing materials, member communications, products or services. Should you have any concerns with regard to this, or do not wish to be featured in any of these materials please contact the IBA Marketing Department at: [ibamarketing@int-bar.org](mailto:ibamarketing@int-bar.org).

## Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the IBA Sponsorship Department at: [sponsorship@int-bar.org](mailto:sponsorship@int-bar.org).

## Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. **We are unable to dispatch visa invitation letters to support your visa application prior to receipt of your registration form and full payment of registration fees.**

**Please apply for your visa in good time.**



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## Payment of registration fees

**US dollars:** by cheque converted at the current rate of exchange and drawn on a US bank and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

**OR** by bank transfer to the IBA account number: 01286498 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom. SWIFT address NWBKGB2L, IBAN GB55NWBK60730101286498. **Please ensure that a copy of the bank transfer details is attached to your registration form.**

**Pounds sterling:** by cheque drawn on a UK bank and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

**OR** by bank transfer to the IBA account number: 13270222 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom or SWIFT address NWBKGB2L, IBAN GB05NWBK56000313270222. **Please ensure that a copy of the bank transfer details is attached to your registration form.**

### Use the exchange rate prevailing at the time of registration

**Euro:** by cheque or bank draft, drawn on a euro zone bank and converted at the current rate of exchange and in favour of the International Bar Association.

**OR** by bank transfer to the IBA bank account number 550/00/06570631 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom or SWIFT address NWBKGB2L, IBAN GB58NWBK60721106570631. **Please ensure that a copy of the bank transfer details is attached to your registration form.**

### Use the exchange rate prevailing at the time of registration.

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## Cancellation of registration

If cancellation is received in writing at the IBA office by **Friday 9 February**, fees will be refunded less a 25 per cent administration charge. Refunds will be made minus any monies owed to the IBA.

We regret that no refunds can be made after this date. Registrations received after Friday 9 February will not be eligible for any refund of registration fees. Please note that NO exception will be made to this policy. Should you have difficulties in obtaining your visa and are not able to attend the conference this cancellation policy will still apply.

Upon submission of your completed conference registration form to the IBA you are considered 'registered' pending payment. Please note that as

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## Hotel accommodation

A limited number of rooms have been reserved at the Taj Mahal Palace for the nights of 7–10 March inclusive:

### The Taj Mahal Palace

Apollo Bunder  
Mumbai – 400 001  
Maharashtra, India  
Tel: +91 22 6665 3366 Ext 3460  
Fax: +91 22 6665 3100  
Email: [tmhgroupresv.bom@tajhotels.com](mailto:tmhgroupresv.bom@tajhotels.com)

The following rates are per room, per night and inclusive of buffet breakfast and Wi-Fi but exclusive of service charges and local taxes.

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Superior sea view single occupancy	INR 14,500
Superior sea view double occupancy	INR 16,000

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Please complete the attached accommodation form and send it direct to the hotel to make your reservation. The hotel requires a credit card number to secure your reservation.

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**Online credit card payments:** by Visa, MasterCard or American Express.  
**No other cards are accepted.**

**PLEASE ENSURE THAT YOUR NAME AND 'CON850MUMBAI' APPEAR ON ANY TRANSFER OR DRAFT.**

## No deductions or withholdings

All fees payable to us by you in accordance with the terms contained in this 'Information' section shall be paid free and clear of all deductions or withholdings whatsoever.

If any deductions or withholdings are required by law to be made from any fees payable to us by you under the terms contained in this 'Information' section you shall pay such sum as will, after the deduction or withholding has been made, leave us with the same amount as we would have been entitled to receive in the absence of any such requirement to make a deduction or withholding.

If we obtain the benefit of any tax credit or other relief by reference to any such deductions or withholdings, then we shall repay to you such amount as, after such repayment has been made, will leave us in no worse position than we would have been had no such deductions or withholdings been required.

## Conference sell-outs

The IBA places its conference in venues of a suitable size for the event; however, there are times when our conferences may sell out. Should this happen, prospective delegates will be informed and a waiting list will operate. The waiting list will function on a 'first come, first served' basis, subject to receiving registered delegate cancellations. The IBA will not be liable for any travel or accommodation expenses incurred by an individual who travels to the conference without a confirmed place at the event.

soon as your registration is received, the cancellation terms and conditions as indicated will apply.

Provided you have cancelled your registration to attend an IBA conference in accordance with the terms of the 'cancellation of registration' clause included in the 'Information' section of the relevant conference programme, you must then confirm to us in writing at the IBA office as soon as possible but in no event later than one year (12 calendar months) from the date of any such conference all necessary details to enable any reimbursement owed to you to be paid. We regret that no refunds will be made after the date that is one year (12 calendar months) after the date of the relevant conference.

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## Cancellation and no-show policy

Please note that in the event of any cancellations on or before ten days prior to arrival or no-shows, cancellation charges as specified on the attached accommodation form will apply and will be charged to the individual guest's credit card given at the time of booking.

Please note that any reservation made after **1 February** will be subject to availability and cannot be guaranteed at the special IBA rate. As a limited number of rooms have been blocked at the hotel, availability cannot be guaranteed once the room block is full

Delegates are responsible for making accommodation reservations directly with the hotel and entering into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

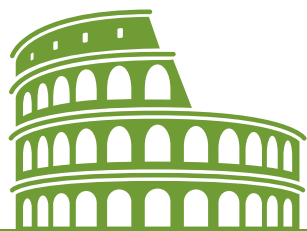
### Unauthorised Accommodation Agents

It has been brought to our attention that there are multiple companies contacting past attendees, claiming to represent the IBA, offering 'assistance' with registration and hotel bookings. They are operating by cold-calling and spamming companies whose names have appeared on previous List of Participants, Programmes and Sponsorship recognition. The only Accommodation Agent the IBA works with is Judy Lane ICS. Judy Lane ICS do not contact delegates on behalf of the IBA without delegates making initial contact. Please ignore any communication that does not come directly from the IBA or Judy Lane ICS.

### Disabled access

The Taj Mahal Palace is wheelchair accessible. Please notify us if you require special assistance.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).



ROMA CONVENTION CENTER-LA NUVOLO

**IBA 2018**



ROME 7 – 12 OCTOBER

ANNUAL CONFERENCE OF THE INTERNATIONAL BAR ASSOCIATION



The 2018 IBA Annual Conference will be held in Rome, the Eternal City. Founded nearly 3,000 years ago, the city is renowned for its ancient ruins, classical architecture, renaissance palazzos and baroque fountains. Rome is a vibrant, cosmopolitan city and will provide an elegant backdrop for the IBA Annual Conference.

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- Gain up-to-date knowledge of the key developments in your area of law which you can put into practice straight away
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- Build invaluable international connections with leading practitioners worldwide, enabling you to win more work and referrals
- Increase your profile in the international legal world
- Hear from leading international figures, including officials from the government and multilateral institutions, general counsel and experts from across all practice areas and continents
- Acquire a greater knowledge of the role of law in society
- Be part of the debate on the future of the law

### TO REGISTER YOUR INTEREST:

Visit: [www.ibanet.org/Form/IBA2018Rome.aspx](http://www.ibanet.org/Form/IBA2018Rome.aspx)

Email: [ibamarketing@int-bar.org](mailto:ibamarketing@int-bar.org)

To receive details of all advertising, exhibiting and sponsorship opportunities for the IBA Annual Conference in Rome, email [andrew.webster-dunn@int-bar.org](mailto:andrew.webster-dunn@int-bar.org)

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# International Bar Association Conferences 2018



1 FEBRUARY 2018 NORTON ROSE FULBRIGHT,  
3 MORE LONDON RIVERSIDE, LONDON

Women in Commercial Legal practice  
report launch

14–16 FEBRUARY 2018 PARIS INTERCONTINENTAL,  
PARIS, FRANCE

IBA/ABA International Cartel Workshop

23–24 FEBRUARY 2018 HOTEL EUROSTAR GRAND  
MARINA, BARCELONA, SPAIN

3rd Mergers and Acquisitions in the  
Technology Sector Conference

25–26 FEBRUARY 2018 HILTON PUERTO MADERO,  
BUENOS AIRES, ARGENTINA

21st Annual IBA Arbitration Day: the Rule  
of Law created by international arbitrators -  
between *pacta sunt servanda* and *bona fide*

5–6 MARCH 2018 CLARIDGE'S, LONDON, ENGLAND

23rd Annual International Wealth Transfer  
Practice Law Conference: Working globally,  
planning locally

8–9 MARCH 2018 CONRAD HONG KONG, HONG  
KONG SAR

3rd IBA Asia-based International Financial  
Law Conference

9–10 MARCH 2018 THE TAJ MAHAL PALACE,  
MUMBAI, INDIA

Mergers and Acquisitions in India:  
New Opportunities and Challenges  
in a Dynamic India

11–13 MARCH 2018 INTERCONTINENTAL LONDON  
PARK LANE, LONDON, ENGLAND

19th Annual International Conference on  
Private Investment Funds

14–16 MARCH 2018 HYATT REGENCY HOTEL  
AND INTERCONTINENTAL PRESIDENTE HOTEL,  
MEXICO CITY, MEXICO

Biennial IBA Latin American Regional Forum  
Conference: Are we ready? Disruptive  
innovation in Latin America: the role of lawyers

20 MARCH 2018 NEW DELHI, INDIA

Pre-International Competition Network Forum

21–23 MARCH 2018 LANDMARK HOTEL, LONDON,  
ENGLAND

Insurance – Into the Unknown: Challenges  
and Opportunities

9–11 APRIL 2018 INTERCONTINENTAL, LISBON,  
PORTUGAL

Biennial Conference of the Section on  
Energy, Environment, Natural Resources  
and Infrastructure Law (SEERIL)

12–13 APRIL 2018 ROYAL HORSEGUARDS HOTEL,  
LONDON, ENGLAND

8th World Women Lawyers' Conference:  
From Courtrooms to Boardrooms: The Impact  
of Women

19–20 APRIL 2018 RADISSON BLU HOTEL  
WATERFRONT, CAPE TOWN, SOUTH AFRICA

Africa: Opportunities and Challenges in  
M&A Transactions

21 APRIL 2018 THE PEACE PALACE, THE HAGUE,  
THE NETHERLANDS

War and Justice

2–4 MAY 2018 LE WESTIN, MONTREAL, CANADA

IBA Annual Employment and Discrimination  
Law Conference: Ethical Issues in  
Employment Law

3–4 MAY 2018, BUENOS AIRES, ARGENTINA

14th Annual IBA Competition Mid-Year  
Conference

6–8 MAY 2018 RODE HOED, AMSTERDAM,  
THE NETHERLANDS

24th Annual IBA Global Insolvency and  
Restructuring Conference

8–9 MAY 2018 JW MARRIOTT, WASHINGTON, DC,  
USA

34th Annual IBA/IFA Joint Conference on  
International Franchising

13–15 MAY 2018 NEW YORK, USA

29th Annual Conference on the Globalisation  
of Investment Funds

14–15 MAY 2018 LITERATURHAUS, MUNICH,  
GERMANY

4th IBA Global Entrepreneurship Conference:  
Disruption Meets Innovative Tradition

16–18 MAY 2018 SWISSÔTEL, CHICAGO, USA

IBA Annual Litigation Forum: Advocacy in the  
21st Century

16–18 MAY 2018 SHERATON GRAND, KRAKOW,  
POLAND

21st Annual IBA Transnational Crime  
Conference

23–24 MAY 2018 GRAND HOTEL, OSLO, NORWAY  
13th Annual Bar Leaders' Conference

30 MAY – 1 JUNE 2018 HILTON APOLLOLAAN,  
AMSTERDAM, THE NETHERLANDS

35th International Financial Law Conference

1–2 JUNE 2018 BOSTON, USA

6th Annual World Life Sciences Conference

5–6 JUNE 2018 THE PLAZA, NEW YORK, USA

17th Annual International Mergers &  
Acquisitions Conference

6–8 JUNE 2018 MARRIOTT HOTEL, ZURICH,  
SWITZERLAND

10th Annual Real Estate Investments  
Conference

11–12 JUNE 2018 PRINCIPE DI SAVOIA, MILAN, ITALY

29th Annual IBA Communications and  
Competition Conference

12–13 JUNE 2018 OECD, PARIS, FRANCE

16th Annual IBA Anti-Corruption Conference

14–15 JUNE 2018 PARK HYATT, VIENNA, AUSTRIA

Balkan Legal Forum 2018 – The Future of  
Law: Technology and Legal Services in South  
East Europe 2018-2028

21–22 JUNE 2018 LONDON, ENGLAND

4th Annual Investing in Africa Conference

14–15 SEPTEMBER 2018 ST REGIS HOTEL,  
FLORENCE, ITALY

22nd Annual Competition Conference

7–12 OCTOBER 2018 ROMA CONVENTION  
CENTER-LA NUVOVA, ROME, ITALY  
IBA Annual Conference 2018



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12–13 NOVEMBER 2018 PRAGUE, CZECH REPUBLIC  
IBA CEE & CIS Anti-Corruption Enforcement  
and Compliance Conference

29–30 NOVEMBER 2018 CAPE TOWN, SOUTH AFRICA  
African Regional Conference on the  
Environment



# Registration form



## Mergers and Acquisitions in India: New Opportunities and Challenges in a Dynamic India 9–10 March 2018, The Taj Mahal Palace, Mumbai, India

Please read the 'Information' section before completing this form and return it together with your bank transfer or cheque to the Conferences department at the address overleaf.

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HARD COPY REGISTRATION FORMS AND FEES RECEIVED:	on or before 26 January	after 26 January	amount payable
IBA member	US\$1,000	US\$1,125	US\$
Participants resident in India	US\$500	US\$550	US\$
Non-member*	US\$1,190	US\$1,315	US\$
Young lawyers (under 30 years)	US\$750	US\$1,315	US\$
Academics/judges (full-time)	US\$750	US\$1,315	US\$
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Buffet dinner  I will attend NIL

**TOTAL AMOUNT PAYABLE US\$**



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Please send me an invoice.

I enclose a cheque/draft for the total amount payable.

I have transferred to the IBA bank account the total amount payable and have attached a copy of the bank transfer details.

**US dollars:** by cheque converted at the current rate of exchange and drawn on a US bank and in favour of the International Bar Association. Please send to: 4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom.

**OR** by bank transfer to the IBA account number: 01286498 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom. SWIFT address NWBKGB2L, IBAN GB55NWBK60730101286498. **Please ensure that a copy of the bank transfer details is attached to your registration form.**

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If you are agreeable to passing on your details, please tick this box  If you do **not** wish to receive IBA information and materials, please tick this box

Your details will however be included in the list of participants.

#### PLEASE SEND THE COMPLETED FORM TO INTERNATIONAL BAR ASSOCIATION:

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4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom

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**International Law Conference  
March 2018**

Reservations may be made by completing this form and return fax or email to by 1<sup>st</sup> Feb 2018  
Group Reservations  
Tel No: +91 22 6665 3366 Ext: 3460 / Fax: +91 22 6665 3100 / Email: tmhgroupresv.bom@tajhotels.com

The Taj Mahal Palace, Mumbai will send a confirmation upon receipt of this completed form

Last Name:		Salutation:	
First Name:		Designation:	
Organization:			
Address:			
Fax No:	Tel No: (Mobile number preferred)	Email:	
<b>Passport Details</b> (A scanned copy or photo copy of the passport to be enclosed)			
Nationality :	Passport Number :	Date of Birth :	
Date of Issue :	Issuing Authority :	Date of Expiry:	
<b>Visa Details</b> (A scanned copy or photo copy of the visa to be enclosed)			
Visa Number :	Visa Type : Business/ Leisure	Visa Entry Type : Single or Multiple entry	
Date of Issue :	Place of Issue :	Date of Expiry:	
<b>Arrival &amp; Departure Details</b>			
Arrival Date:	Arrival time:	Flight No:	From:
Departure Date:	Departure time:	Flight No:	To:
Room category:	Single/ Double Occupancy:	Airport Transfers to be arranged	YES NO

**Room Rates applicable at The Taj, Mumbai**

Category of Rooms	INR	INR
	Single	Double
Superior Sea View Room	14,500	16,000

The above rates are on a per night basis, includes accommodation, buffet breakfast and usage of WI-FI on 24 hrs basis four devices per room at coffee shop and are exclusive of applicable government taxes which are 28%

**Terms and Conditions**

- The check-in time is 1400 Hrs, and check out time is 12:00 noon.
- In case of cancellation of individual rooms on or before 10 days before check in date, the hotel reserves the right to charge the individual one night's room billing inclusive of taxes as retention charges.
- In case of cancellation of individual rooms less than 5 days before check in or an eventual no-show, the hotel reserves the right to charge the individual 100% (all nights stay as booked) room billing inclusive of taxes as Retention.
- All room and incidental charges are chargeable to your personal account and must be settled upon check-out
- All the bookings received after 1<sup>st</sup> Feb 2018 will be confirmed subject to availability.
- Rooms will be confirmed only against a guarantee of an approved credit card or cash for one night.
- Airport transfers are at additional charge

CARDTYPE: AMEX/ VISA / MASTER CARD \_\_\_\_\_

CREDIT CARD NO \_\_\_\_\_

EXPIRY DATE: \_\_ / \_\_ / \_\_\_\_\_

GUEST SIGNATURE \_\_\_\_\_



# International Bar Association

the global voice of the legal profession

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies. The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 160 countries.

Grouped into two divisions – the Legal Practice Division and the Public and Professional Interest Division – the IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information. Through the various committees of the divisions, the IBA enables and interchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe. Additionally, the IBA's world-class conferences provide unrivalled professional development a network building opportunities for international legal practitioners, senior business professionals, regulators and government officials.

## **Corporate and M&A Law Committee overview**

Corporate law is central to every modern economy, whether developed or developing. Internationalisation and globalisation of economic activity make corporate law and mergers and acquisitions (M&A) issues central to the practice of business law. The Corporate and M&A Law Committee aspires to be the leading global forum for the education, exchange of know-how and networking of corporate, corporate compliance, private equity and M&A practitioners around the world.

Additionally, the Corporate and M&A Law Committee works with Closely Held and Growing Business Enterprises Committee and the Corporate Social Responsibility Committee to form the Corporate Law Section.

In order to enhance focus on special areas of interest within corporate and M&A law, the Committee has created the following subcommittees:

- Current Legal Developments Subcommittee
- Private Equity Subcommittee
- Corporate Governance Subcommittee

## **Contact information**

### **International Bar Association**

4th Floor, 10 St Bride Street, London EC4A 4AD, United Kingdom

Tel: +44 (0)20 7842 0090 Fax: +44 (0)20 7842 0091

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